Farmitoo

[Originally seen on: www.angel.co]

Farmitoo.com is the European marketplace selling agricultural equipment for all farmers. By recreating a direct link between the farm equipment manufacturer and the farmer, our mission is to put the farmer back at the center of the equipment purchase chain.

Our ambition: To become the reference platform for farmers for all their purchases!

We are a dynamic and complementary team of 3 co-founders entrepreneurs: Mathilde Lefrançois, Grégoire Casoetto and Denis Fayolle - serial entrepreneur (TheFork, ManoMano, ...) and marketplaces expert. We have just finalized a first fundraiser to accelerate the development of Farmitoo.

In this context, we are looking for a business developer, to join us at the beginning of the adventure in a multicultural team, to convince the manufacturers of agricultural equipment to become our partners.

Under the direct responsibility of one of the co-founders, your missions will consist of:
- Start and contact the suppliers
- Develop partnerships with agricultural equipment manufacturers
- Select the material that will be visible online
- Help the integration and translation of some product sheets
- Participate in farm shows and fairs by representing Farmitoo.com
- Help farmers in their online purchase (by phone, by messages, with a quote)
- Accompany and participate in the strategy of development of the startup

The profile sought:
- Graduate or studying agricultural (school, BTS, ...)
- Autonomous, dynamic, smiling, with easy contact
- Commercial experience (phoning, mailing, negotiations, sales, ...)
- Good level of English to join an international team
- Mother tongue: French, German or Italian

Advantages:
- In the center of Paris (9th), we work surrounded by three successful startups
- An entrepreneurial adventure with great responsibilities
- Salary to be defined according to profile

So you join us? Send us your CV and what motivates you to mathilde@farmitoo.com

Compensation
€4k – €6k

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