4433 - Paid 300€ marketing assistant internship in Barcelona, Spain

Location: Barcelona, Spain

Languages: English (Advanced)

Fields: Business

Extra benefits: Salary of 400-500 €.

Description:
Our collaborator is an online operating company in Barcelona. They are offering a platform where people can find apartments all over the world. You will be working with the marketing director of the company and help with the daily activities. We will give you everything you need to know about marketing on the B2B level (online and offline Marketing).

Tasks:
Helping with Community Management.

- Blog posting.
- Collaborate with other marketing activities (resources, landings, reports, downloads, etc.).
- Participation in current and future marketing and campaigns strategies.
- Keeping up with the social media.
- Helping with other daily office management tasks.

Requirements:
- Good level of English (written and verbal)
- Spanish is desirable
- French is a plus
- Knowledge about Twitter, Facebook for business, LinkedIn, Powerpoint
- Comfortable talking to partners over the phone

Would be a plus:
- Marketing students
- Graphic design knowledge

Availability:
Preferably 5 months

Internship hours:
40 hours / week

Benefits:
300€ / month
Gym discounts.
Office located in the sunny Barcelona and close to main metro stations.
Possibility to join the company as an employee after the internship period.
4429 - Revenue assistant

Location: Madrid, Spain

Languages: English (Advanced)

Fields: Events, Business, Hospitality / Tourism, Digital marketing

Extra benefits: Salary of +500 €.

Description:

Our collaborator is a young and modern hotel chain, born in 2001. We have the most complete selection of central and boutique hotels in Spain. With state-of-the-art technology and located in emblematic buildings of the main Spanish cities, we offer 33 design hotels in the centre of Madrid, Barcelona, Seville, Valencia or Bilbao. They are unique accommodations specially designed to guarantee the maximum comfort. The internship is located in Madrid.

POSITION: REVENUE ASSISTANT

Tasks and responsibilities:
- Rates decision making according with sales channel and occupancy.
- Upload these fees in the different travel agents websites.
- Make new contracts with websites, profile and hotel positioning in social networks review, special prices and promotions, and other strategic actions within Revenue Management.
- Monitoring the presence of their website in travel agents websites such as trivago, tripadvisor and booking.
- Update existing information in google, google maps and google earth.
- Competence and positioning analysis.

Requirements:
- Studies: Tourism is a plus. Revenue master is a plus.
- Revenues knowledge.
- Languages: English high level
- Student is required to receive Erasmus training agreement for whole internship period!

Conditions:
- Salary: 600 €/ gross
- Hours/week. Full time.
- Timetable. 9:00 - 18:00 (30 min for lunch). Schedule summer from 8:00 to 15:00
- Minimum duration. 6 months.
4325 - Paid 1000 € Growth internship in a top-start up in Barcelona, Spain

Location: Barcelona, Spain
Languages: English (Intermediate) German
Fields: Business
Extra benefits: Salary of 400-500 €.

Description:
Our collaborator provides affordable solutions for clean and sustainable water directly from the tap at home. The company is based in Barcelona, Spain with a team of experienced water, product and technology experts. They are currently looking for a growth intern to expand their business in Germany. The role will be full-time for 6 months initially but with a long-term perspective.

Tasks:
- Expanding the customer base in Germany
- Adapting their general and product-specific marketing strategy (online/offline) and channels (including website and Amazon) to local market needs
- Establishing partnerships with local players (online/offline)
- Helping digital marketing manager to acquire new customers online through advertising, paid search and social media

Requirements:
The ideal candidate for this role will have German market knowledge, outstanding communication skills (written and oral) and an analytical mindset. They need someone who is very proactive, hands-on, well organized and capable of working independently as well as part of a team. Native German
Advance English skills (oral and written). Spanish is considered as a plus.
Candidate must be ready to join a fast-paced environment and will be expected to provide results from day 1. Important to be continuously aware of the latest trends, insights, and innovations from the water filtering industry. Minimum duration of 6 months

Additional experience that will be beneficial:
- Startups
- Online + offline marketing
- Healthcare or environmental product experience
- Knowledge of the water industry
- Experience with physical products with an online distribution model

Remuneration:
1000 euros gross per month
full-time internship
4247 - Brand Analyst Internship in Girona, Spain

Location: Girona, Spain
Languages: Spanish (Intermediate) and English (Intermediate)
Fields: Business
Extra benefits: Salary of 200-300 €.

Description:

Company description:
Our collaborator is an international online retailer specialised in selling sports equipment. This fast growing company is present in 220 countries across the globe and has been in the business over 17 years. They are now searching for interns to join their international and innovative office in Girona, Spain.

Tasks:
Market Research
Research of the Top Competitors and their brands
Matrix analysis of competitors brands and company’s brands

Requirements:
- Good level of English
- At least b1 Spanish

Location:
Girona

Remuneration:
300€/month
Minimum duration of 6 months

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4244 - Events Management in Barcelona

Location: Barcelona, Spain
Languages: English (Advanced)
Fields: Events, Business
Extra benefits: Salary of 200-300 €. Gym discounts

Description:
Our collaborator is an online operating company in Barcelona. They are offering a platform where people can find apartments all over the world. You will be working with the marketing director of the company and help with the daily activities. We will give you everything you need to know about marketing on the B2B level (online and offline Marketing).

Tasks:
- Assist the Account Management and Sales team with
- In charge of taken any incoming calls from clients.
- Controlling parts of the CRM system and assisting with reporting.
- Reaching out and following up with certain clients.
- Different tasks, such as checking deals or invoices.
- Helping with daily office management tasks.

Requirements:
- Good level of English (written and verbal)
- Spanish and/or French is a plus
- Minimum 5 months

Internship hours:
35 hours / week

Benefits:
300€ / month
Gym discounts.
Office located in the sunny Barcelona and close to main metro stations.
Possibility to join the company as an employee after the internship period.

4194 - Accounting internship in a shop inside a 5* hotel in the city centre of Seville

Location: Sevilla, Spain
Languages: Spanish (Beginner) and English (Intermediate)
Fields: Languages, Hospitality / Tourism
Extra benefits: Salary of 200-300 €.

Description:
Our collaborator is a 5* Hotel located right in the city center of Seville. Being a reference in the whole country for it’s design, location and concept, the hotel is located in the historical Centre of Seville in front of the Cathedral and a couple of minutes away from the shopping streets. The hotel is exclusive, having only 60 rooms of 5 different types. Every room is fully equipped and created with a difference concept. The location is an amazing complex consisting of 7 restaurants, cocktail bars, wellness spa, outdoor swimming pool and a great big terrace.

Tasks:
- Recording of delivery notes
- Monthly closing of invoicing
- Recording of Transfers
- Recording inventories points of sale
- Request a quote

Requirements:
- Fluent English and at least A2 Spanish

Benefits:
- 250€

Duration:
Minimum 3 months, full time internship

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4061 - German - Junior e-commerce and online marketing assistant internship in Barcelona, Spain

Location: Barcelona, Spain
Languages: English (Intermediate) German
Fields: Business, Digital marketing
Extra benefits: Salary of +500 €.

Description:
Our collaborator is an e-commerce company growing to become an international marketplace for the best-personalised t-shirts and on-demand printing products. With 700,000 original designs related to TV-Series, Movies, Video games and Pop-Culture along with high-quality artwork, a key objective for the company is to improve its market strength in international markets. The intern will work closely with the business development manager to launch operations in GERMANY, BELGIUM, NETHERLANDS and SWITZERLAND. You'll learn how works an e-commerce website, and will work on different online marketing channels, and improve your skills, within a young international team based in the sunny city of Barcelona.

They sell cool T-shirts and other customized products. Be the one launching our German website!

Tasks:
- Increase online sales and brand awareness with online campaigns
- Social media community management.
- SEO / Content management
- Development of partnerships with influencers: bloggers and YouTubers.
- Affiliation
- Newsletters
- Manage and report on monthly marketing campaigns.
- Customer Service

Requirements:
- Fluent in German
- English or Spanish (at least B2)
- Strong organisation skills
- Strong communication and presentation skills
- Attention to detail
- Adaptability
- Excellent time management

Benefits:
€500 - €700 per month
Full time
Location: Badalona, Barcelona
4026 - Customer relations and administration in a touristic rentals organization in Seville, Spain

Location: Sevilla, Spain
Languages: Spanish (Intermediate) and English (Advanced)
Fields: Business, Hospitality / Tourism
Extra benefits: Salary of 200-300 €.

Description:
Our collaborator is a touristic apartments and rentals organization based in Seville, Spain. Being an touristic organization in one of the main destinations in Spain, they receive and host customers from all over the world. They are preparing a business development plan so they would like to have candidates to support them during their growth and help with the customer relations.

Tasks
Supporting the customer relations team (check ins - check outs) in office and in the apartments.
Providing a perfect customer service to customers ensuring an excellent experience.
Preparing product descriptions
Supporting the business development team
Creating social media content

Requirements
Being outgoing and easygoing, enjoying talking to people and customer relations
English advanced
Spanish intermediate (B1 min.)
Business or tourism studies
Full time internship
Minimum 5 months

Benefits
250 € full time / 150€ part time per month as a compensation
Health and accidents insurance
Training plan

3894 - Customer success internship in Barcelona

Location: Barcelona, Spain
Languages: Spanish (Advanced) and English (Intermediate)
Fields: Business

Description:
Our collaborator is building a leading loyalty platform for the food retail industry, and as they have had a lot of recent success they need more people in our Customer Success team! They are looking for a resolutive, proactive and analytical junior interested in joining their friendly team in Barcelona.

Main Tasks:
- Creating campaigns for customers
- Uploading monthly reports to follow the profitability of the campaigns
- Supporting clients with all possible problems they can face
- Helping clients with the platform usage
- Anticipating possible issues within their set of tools and proposing a possible solution
- Identifying new features for their product

Requirements:
- Studying ADE/Economics/Engineering/ Big Data or something similar
- Advanced level of Excel
- Proficiency in Spanish (both written and verbal)
- Immediate incorporation
- Advanced level English (not essential but could be a plus)
- SQL (also not essential)
- Minimum duration of 6 - 8 months
  · Full time (40h/week)

What you’ll gain:
- Possibilities of staying in company after the internship.
- Friendly Office / Friendly team: We spent a lot of our lifetime working, we want this time to make it count, we want you to be happy at your workplace, we want to be surrounded by friendly people. So we’ll make what it’s in our hands to accomplish this atmosphere.
- Development of your entrepreneurial spirit, promoting creativity and initiative through the close relationship with managers, HR and the rest of the team.

Benefit
- 450€ gross Monthly
  · 1 day off /month

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3271 - Marketing internship

Location: The Canary Islands, Spain
Languages: Spanish (Intermediate) and English (Advanced)
Fields: Business, Hospitality / Tourism, Digital marketing
Extra benefits: Salary of 200-300 €. Includes accommodation. Meals

Description:
Our collaborator is a high quality Hotel Resort in Lanzarote, in the Canary Island, Spain. It has been awarded by Trip advisor and it is known as one of the best hotels in Lanzarote. They are customer oriented, therefore customer care and relations are really important for them. Their staff is fun and diligent, making the stay of the customers the best possible.

Positions
MARKETING-COMMERCIAL
- Marketing assistant for social media maintenance and all the communications tools of the hotel,
- Answering hotel information, assistance in closing contracts, tour operators, and basic administrative tasks.

Requirements:
- Minimum time 6 months
- Liability and health insurance
- Advanced English and intermediate Spanish required

Internship hours:
40 hrs / week

Conditions:
- 300€ per month
- Accommodation + meals provided

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